

Primary Bank Update - November 2018



Hello Friends of Primary Bank,

We hope you had a wonderful Thanksgiving Holiday. As we reflect upon the past year we have much to be thankful for, including our growth as an organization and our growing partnerships within the Greater Manchester Community. Please read our November update to learn more about:

- New Board Member, Peter Milnes
- Community Partner, The Boys & Girls Club of Manchester
- Employees helping to stand up against substance abuse
- Toys for Tots Holiday toy drive
- Scams that target small business owners

We are grateful for your continued support of Primary Bank and the local community.

A handwritten signature in black ink that reads 'Bill'.

Bill Stone
President & CEO



Welcome New Board Member, Peter Milnes

Primary Bank is pleased to welcome Peter Milnes to the [Board of Directors](#). Peter is Chairman of INEX Capital & Growth Advisors and CEO of Optisure Risk Partners, an emerging national insurance broker focused on risk management and insurance solutions for businesses and their executives.

A Chartered Property & Casualty Underwriter and Certified Insurance Councilor, Peter has taken a leading role in the insurance and financial services industry for over 40 years. Having previously built one of New Hampshire's largest private insurance agencies, he has founded numerous insurance entities and completed hundreds of transactions involving the acquisition, sale or perpetuation of insurance agencies.

As a successful business leader, Peter will play an essential role in establishing relationships with local business partners as we plan to open our new location in Manchester.



Community Partnership - The Boys & Girls Club of Manchester

Primary Bank is proud to partner with local businesses and organizations to strengthen our community. Diane Fitzpatrick, CEO of the [Manchester Boys & Girls Club](#) talks about the benefits of working with a community bank.



The Boys & Girls Club of Manchester has provided quality programs and services for children for more than 100 years. Their mission is to reach out to all youth, especially those who need us most, inspiring them to realize their full potential as productive, responsible and caring individuals. Last year, the Club served 149,057 meals and snacks with an average daily attendance of 630 youth.

In addition to their weekday Before and After School Programs, Teen Center, Vacation Camps and Camp Foster Summer Day Camp, the club recently launched an academic Saturday morning program and extended the hours of the teen program to include Saturday afternoons. They also introduced 500 degrees, a program that promotes post-secondary education for teens, with a goal of having 500 club members on track to obtain their college degree by 2025. Primary Bank is proud to partner with such an amazing resource for children and families in our community.



Standing Up Against Substance Abuse

In support of [BeBOLD Bedford](#) (Building Our Lives Drug Free) Red Ribbon Awareness Week, Primary Bank employees donated \$500 from our jeans Friday fund. "Bedford Goes Red" is a local, community effort sponsored by BeBOLD to encourage others to stand up against substance abuse and show support to those who are affected by substance abuse.



Primary Bank's Joe Bator, EVP, Senior Lender; Bill Stone, President & CEO and Michelle Iosua, AVP, Branch Manager presented a check to BeBOLD Board members Kelly Roosa Cohen of Cohen Closing & Title, LLC, Diane Vaccarello of Bedford Family Therapy, LLC and Chief John Bryfonski of the Bedford NH Police Department.



Toys for Tots Drive through December 14



Primary Bank will be collecting donations for Toys for Tots this season. Please consider joining us in this effort to spread holiday cheer. We will be collecting new, unwrapped toys for children and teens through December 14.



Scam Alerts for Small Business

During the busiest time of your workday, you get an urgent call from the electric company. Pay your late bill now, or they'll cut off your power. It's a scam. How can you tell? The caller wants you to pay by wire transfer or with a gift card. No matter the story, that's a sure sign of a scam.

[Read more](#) about common scams that target small business owners.

